

# ELEVATE 2017



## Presenter Bio



Neal Stehly | HUB International

Neal Stehly is a Senior Vice President of the Benefits Division at HUB International Insurance Services in Carlsbad, California. He has been working in the benefits industry since the early 1990s and established the Employee Benefits division of Marris Maddocks & Associates Insurance Services, for whom he worked for more than 21 years until they were acquired by HUB International. As a Certified PPACA (Health Care Reform) Professional, he is considered an expert on the implementation and compliance relative to the ACA.



Jon McPheters | HUB International

As the Regional Workers' Compensation Claims Advisor, Jon's role is to provide individual claims management to employers to help reduce reserves on existing claims, recommend changes to prevent future claims, and help streamline communication between the employer and insurance carrier. Using his past experience as a claims adjuster, Jon takes a pro-active approach to minimizing claims; ensuring that treatment continues as outlined by the doctor for the injured worker, reserves for the anticipated treatment are accurate, and the employee returns to work as soon as possible.

## Session 1

### First Aid and Your Ex Mod | Workers' Comp Savings from Non Traditional Sources

We will discuss recent legislative changes with regard to first aid claims and the overall impact on the California employer. We will also discuss what underwriters are looking for when pricing a policy and the programs that can help reduce the overall insurance spend for most employers.